Overview

Sam Artis, Director SBLO

April 24, 2009

Overview of URS

URS
Washington Division

- Fully Integrated Engineering, Construction, and Technical Services Organization
- Fully Integrated Services Support Full Project Life Cycle

  Leader in Infrastructure, Power, Industrial & Commercial, and Federal (Government) Markets

  Serves Federal, State and Local Government Agencies, and Multinational *Fortune* 500 Companies
- More Than 50,000 Employees in More Than 30 Countries
- Operates Through Three Divisions: the URS Division, the EG&G Division and the Washington Division

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Washington Division
Strong Heritage

URS
Washington Division

Raytheon
Engineers &
Constructors

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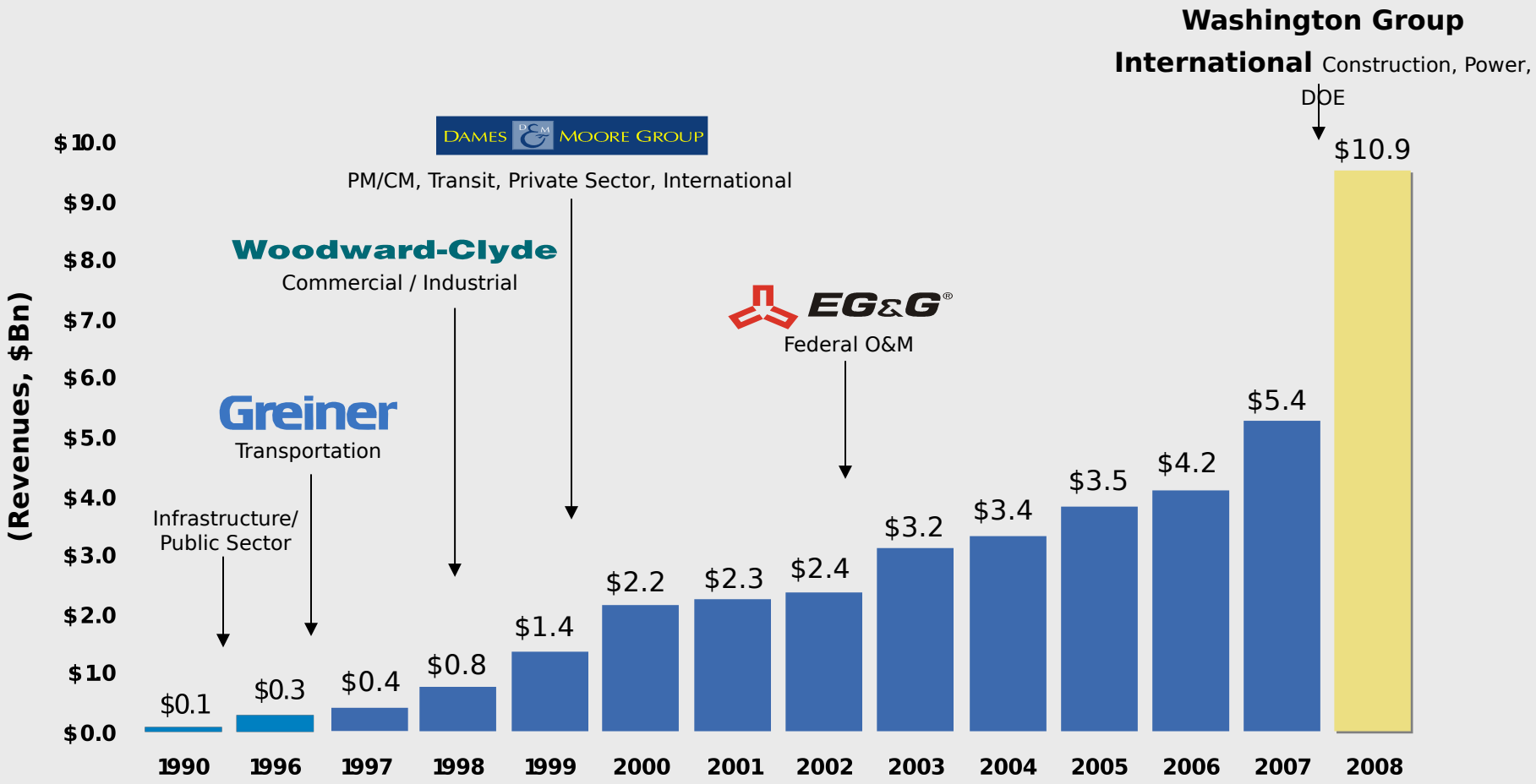
Revenue Growth through Acquisitions

URS
Washington Division



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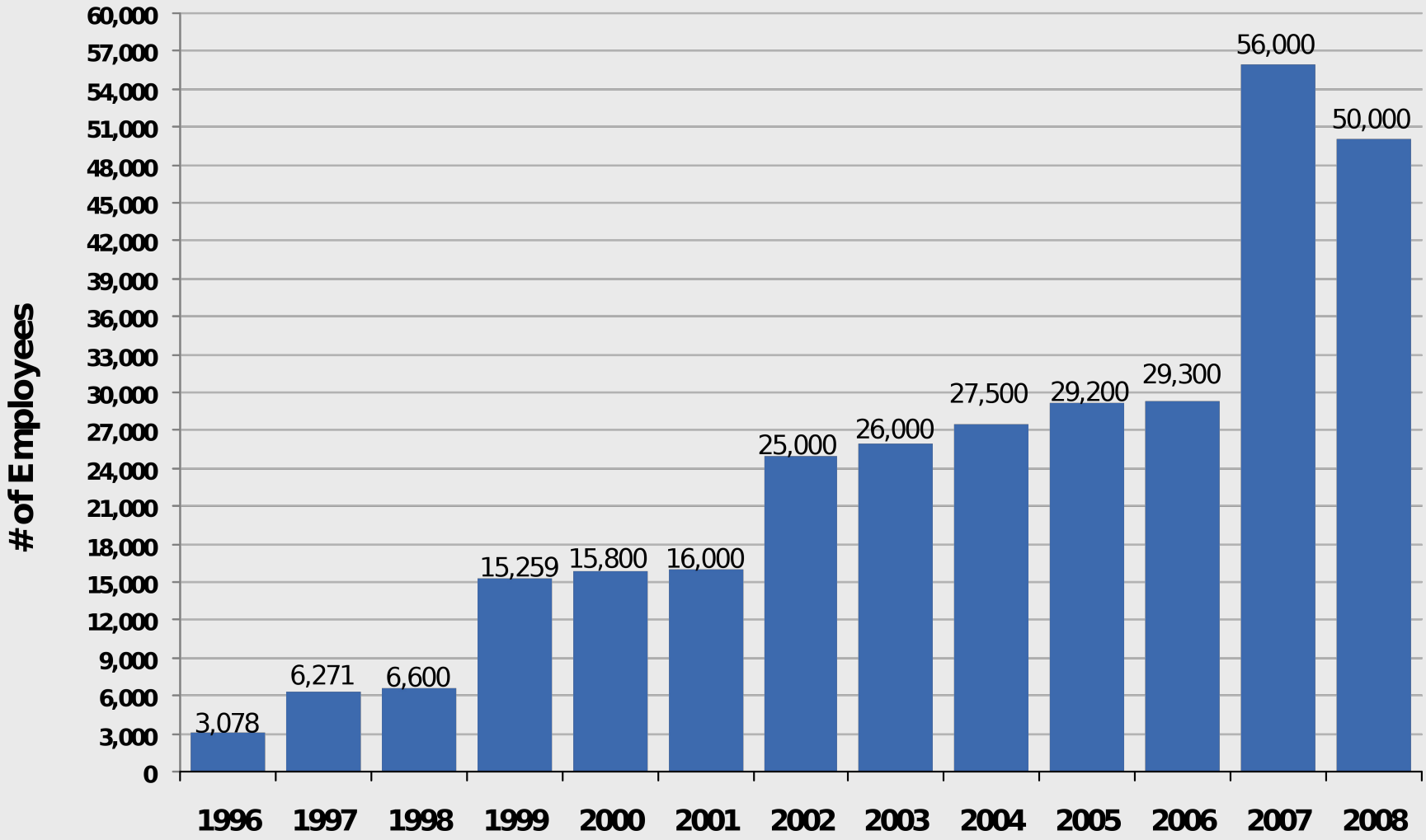
Company Growth in Employee Count

URS
Washington Division



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Major Market Sectors and Services

URS
Washington Division

Power

Federal

Technical Consulting → Project Development → Engineering & Design → Project Management → Construction → Facility Start-up → Operations & Maintenance → Shut-down & Decommission

Industrial & Commercial

Infrastructure

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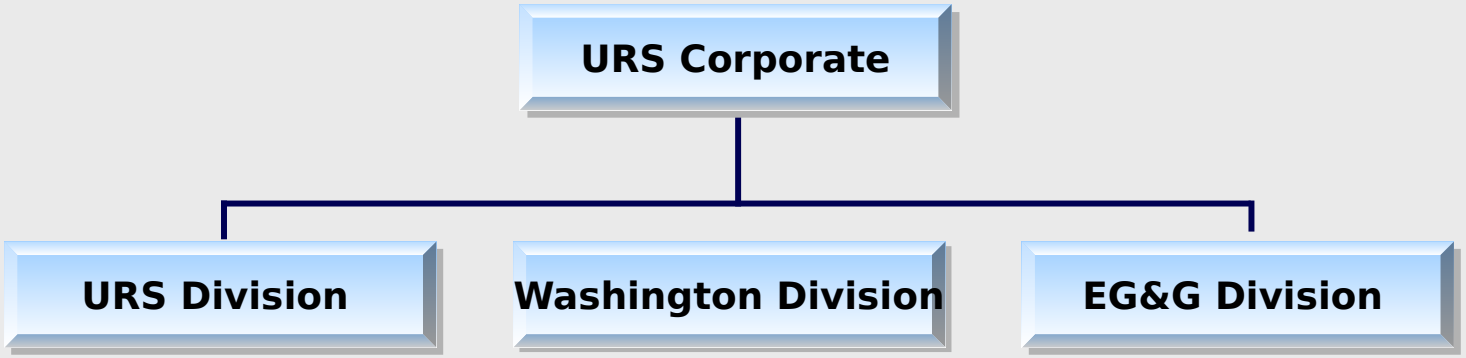
URS Organization

URS
Washington Division



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URS Division Major Markets

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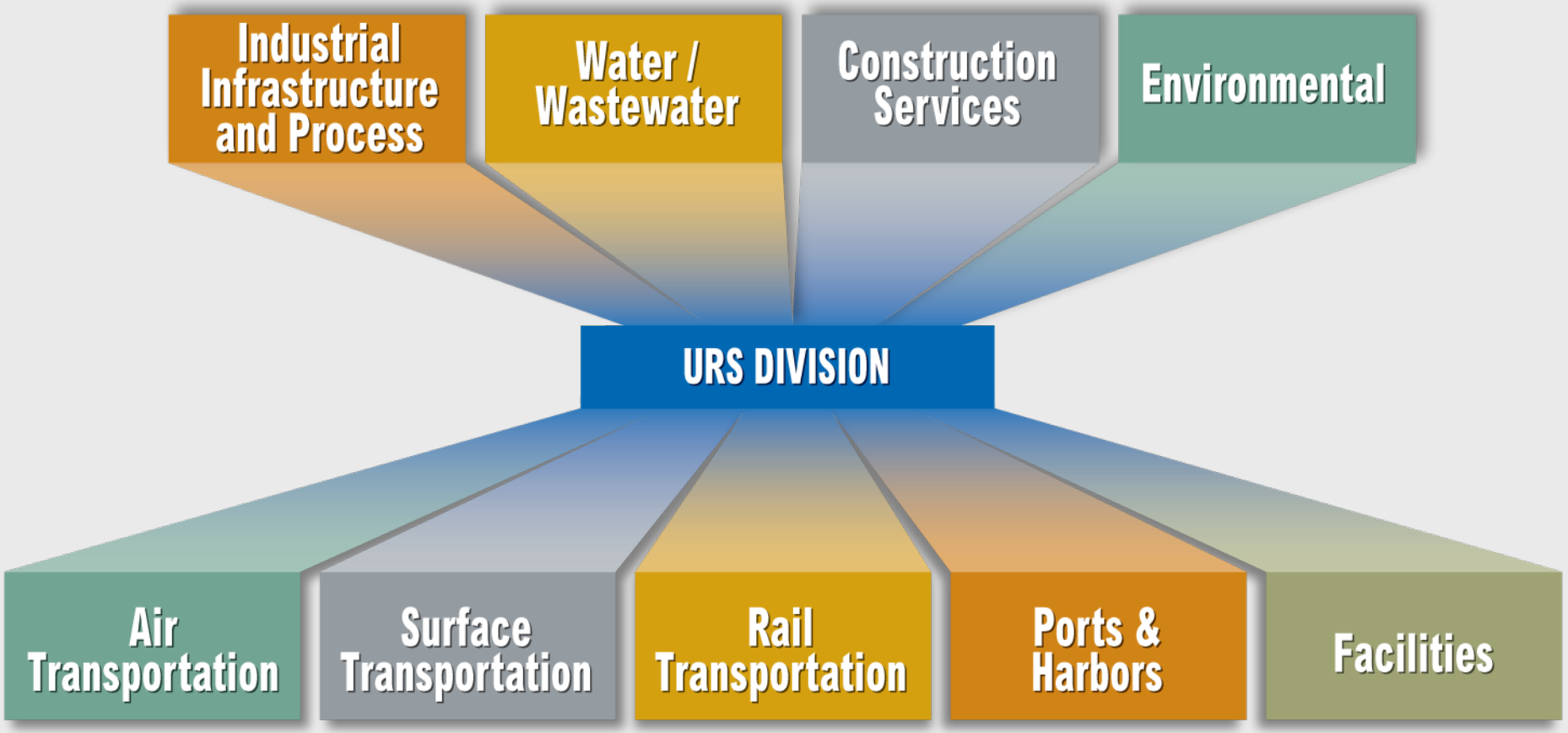
Washington Division



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Washington Division Major Markets

URS
Washington Division

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EG&G Major Markets

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Washington Division

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FY 2008 Revenue Distribution by Business Sector

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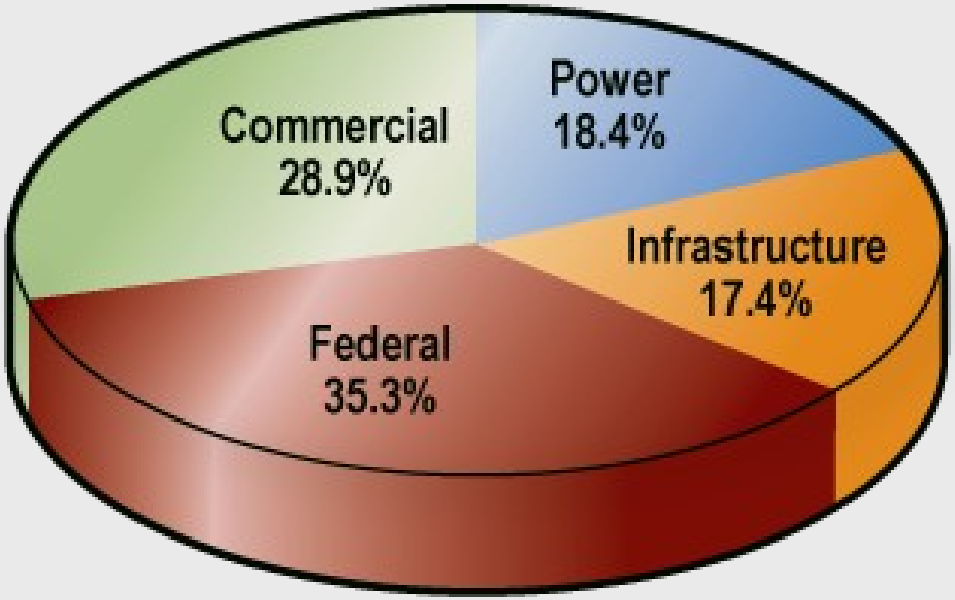
Washington Division



- **Power……$1,862.1 Million**
- **Infrastructure……$1,755.3 Million**
- **Federal……$3,557.5 Million**
- **Industrial & Commercial…. $2,911.4 Million**

* Estimated

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URS Divisions' Subcontracting

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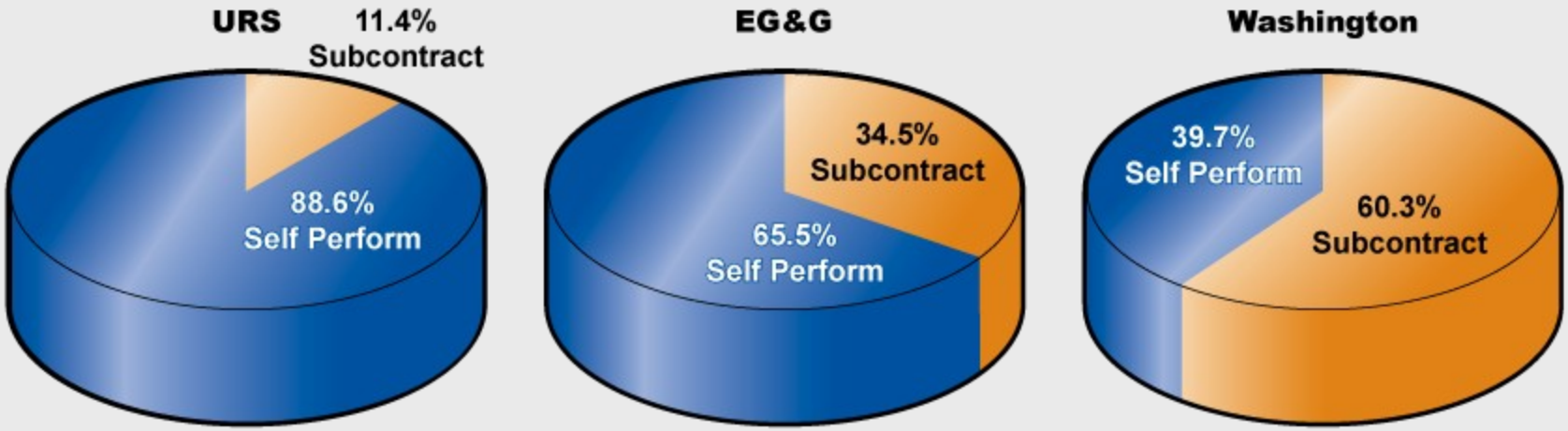
Washington Division

FY 2008 Federal Revenue/Procurement by Division



Federal Revenue	$580.0	$2,145.0	$787.0
Procurement	$66.0	$744.0	$475.0

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Breakout of Subcontracting

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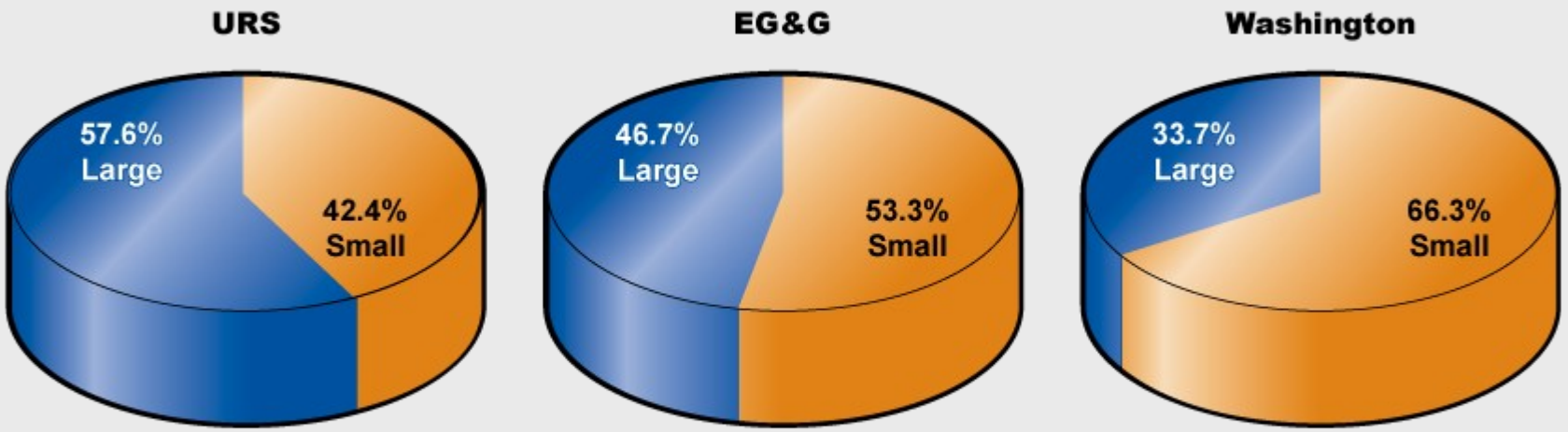
Washington Division

FY 2008 Large Business/Small Business by Division



	URS	EG&G	Washington
Large	$36.0	$347.0	$159.9
Small	$28.0	$396.7	$314.8
Totals	$28.0	$743.7	$474.7

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Representative Public Sector Clients

URS Washington Division

- Major Clients
  - DOE
  - All DoD Agencies
  - FEMA
  - NASA
  - U.S. Postal Service
  - DOTs in all 50 states

- Other Client Examples
  - Chicago Transit Authority
  - New York Metropolitan Transportation Authority
  - New Jersey Transit Authority
  - Santa Clara County Transit Authority
  - Wisconsin Department of Transportation
  - Idaho Department of Transportation
  - Metro Transit, Minneapolis
  - New York Dept. of Environmental Protection
  - Los Angeles County Metropolitan Transit Authority
  - Orlando Airport Authority
  - Dallas/Fort Worth Airport Board

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Representative Private Sector Clients

URS
Washington Division

- Dow Chemical Company
- DuPont
- ARCO
- Ashland Inc.
- BP
- ExxonMobil
- BASF
- Merck
- GlaxoSmithKline
- U.S. Steel
- Lockheed Martin
- We Energies
- TVA
- Phillips Alliance
- General Electric
- General Motors
- Anheuser-Busch
- Hyundai
- Toyota
- Shell Oil
- Chevron
- Caterpillar
- Kraft
- MIBRAG
- Amax Gold
- BHP Billiton

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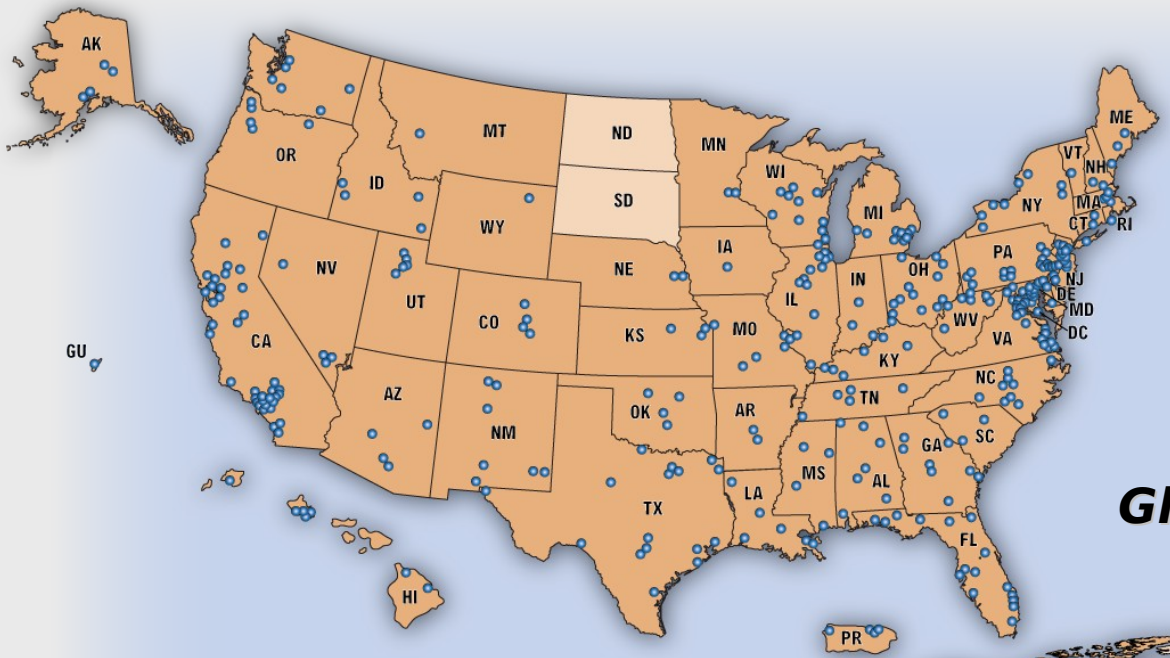
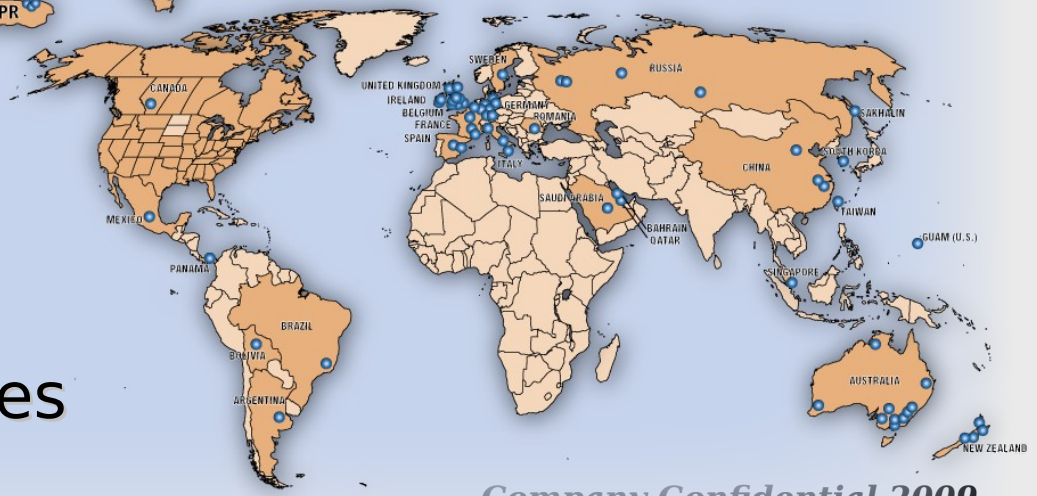
Office Locations

URS
Washington Division



Domestic Office Locations



Global Office Locations

More than 500 Offices

in more than 30 Countries

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Federal Small Business Programs

URS
Washington Division

- Prescription: FAR Parts 19 & 26
  - Small Business Concerns
  - Small Disadvantaged Business Concerns
  - Women-owned Small Business Concerns
  - HUBZone Small Business Concerns*
  - Veteran-owned Small Business Concerns
  - Service-disabled Veteran-owned Small Business Concerns
  - Alaska Native Corporations & Tribally-owned Concerns
- Central Contractor Registration (CCR)
- http://www.ccr.gov
- *Must be SBA Certified – No exceptions!

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Unified Certification Programs - State & Local Government Small Business Programs

URS
Washington Division

- Prescription: 49 CFR 26
- Unified Certification Program (UCP) administered by the Department of Transportation (DOT) Office of Small and Disadvantaged Business Utilization (OSDBU) for each state.
  - Federal Highway Administration (FHWA)
  - Federal Transit Administration (FTA)
  - Federal Aviation Administration (FAA)
- Programs focus narrowly on Disadvantaged Business Enterprises (DBE) and includes both MBE and WBEs.
- Unique Small Business Size Cap ($20.4 million)
- Contract Goals are based on Total Contract Value

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Private Sector Supplier Diversity Programs

URS Washington Division

- Prescription: Client Specific/Contract by Contract
- National Minority Supplier Development Council (NMSDC)
- Women's Business Enterprise National Council (WBENC)
- Program participation is "voluntary" and goals are regional
  - Project location;
  - Regional demographics;
  - Comparative market and industry practices.

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Registration & Prequalification

URS Washington Division

- Market Focus:
  - Federal – CCR
  - State and DOT – UCP
  - Private Sector – Regional and National Councils
- DUNS Number & Cage Code
- NAICS Codes
  - Average Annual Revenue
  - Average No. of Employees
- Safety Record
  - Experience Modification Rate (EMR)
  - OSHA Recordable Incident Rate
  - Days Away from Work (DAW) Rate
- Insurance
  - Comprehensive General Liability
  - Automobile Insurance
  - Worker's Comp/Employer's Liability
- Bonding Capacity

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Websites

URS
Washington Division

- URS Corporation

  www.urscorp.com/

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